

BUMC Finance Report

November 2, 2014

- Third Quarter Update on Six Funds
- As of September 30, 2014

John Pearce

Trust Fund 2014

1/1/14 Balance	\$2,481,806
Gifts	33,062
Debt Service	(90,000)
Grant Payments	(1,040)
Earnings	54,030
9/30/14 Balance	\$2,477,858
Annualized Earnings YTD	2.90%
(Approx. \$30K of Grant payments in Oct.)	
(\$110,806 Gift received in Oct.)	

Trust Fund 2014 Grants

- Homeplace • \$ 3,500
- Outreach Ministries • \$ 2,500
- Creation Care • \$ 1,250
- Inviting Ministries • \$ 6,060
- Golden Triangle • \$ 5,000
- ESL • \$ 2,500
- Children • \$ 1,931
- Youth • \$ 2,500
- Sr. Adult • \$ 5,000
- Reconciling Ministry • \$ 1,000

Capital Fund Highlights 2014 YTD

- Pledge Collections \$65,822 (\$105,000 Budget)
- \$3.1 million term debt (3.4%) \$2,917,285 balance
YTD Principle \$83,955 Interest \$76,416
- Line of Credit Balance \$199,509 (Target \$100K)
- Trust Fund Support \$90,000
- Rental Property Support \$78,600
- Expense: Windows \$21,855 (Budget \$20,234)
- LOC Interest Expense \$4,030
- Misc Property Items: Budget \$40,000

Capital Fund Highlights 2014 YTD

• Misc Property Items: Budget	\$40,000
– Outreach Center AC	20,080
– Compressor Heat Pump	7,040
– Dishwasher Community Center	6,351
– IRIS Room Furniture	6,013
– Boiler Repair	2,960
– Plaster Repair	1,280
– Roof Leak	790
– Consulting for Internet	637
– Misc	500
– YTD TOTAL	\$45,651
– Internet October Estimate	10,000

Term Debt

- Closed November 13, 2012
- \$3,100,000 Amount
- Rate 3.4% Fixed
- Interest only through 12/31/12
- 20 year amortization begins 1/1/13
- Matures November 1, 2017 (5 Years)
- Payment required \$213,828/year
- \$120,000 / year from Trust Fund
- \$100,000 +/- year from Rental Property

Line of Credit

- December 22, 2011 closed on \$600,000 non-revolving line of credit with floating rate at Libor plus 2.25 $\frac{1}{4}$ % set up fee (\$1,500), $\frac{1}{4}$ % annual non-use fee, no legal fees or closing costs, draw down as needed, pay back as able, five year term. Maximum amounts outstanding: 600K 12/31/11, 450K 12/31/12, 300K 12/31/13, 150K 12/31/14
- Matures June 30 2015
- SunTrust agreed to be unsecured, requires negative pledge on church property and rental property, BUMC does not move the funds, all loans cross-collateralized and cross-defaulted, \$100,000 per year non debt service maximum spend,
- On first day of LOC, draw enough to pay off 6.9% debt on Vanderbilt Imaging building. Balance was \$154,230. Use cash flow from rental property to continue to pay down this debt.
- Use line of credit to fund repairs to Organ, Sound system, Sanctuary flooring, Chiller, and Stone Work.
- Use line of credit over next five years to help with capital needs, as long as supported by capital pledges.

Non-Budget Giving 2014

Memorials	15,915
Benevolent Fund	
Lenten Offering	2,942
UMCOR	1,600
ONE, Bowman, Ogden	3,747
Golden Triangle	20,916
Malawi/Congo/Transformation	37,490
Music Ministry	270
Youth	515
ESL	5,693
WDS	9,478
Other Special Offerings	2,791
Other Local Church Projects	6,273
Total	107,630

2014 Week Day School Results

- \$496,644 Tuition
- \$48,204 Other Income
- \$498,368 Salaries, taxes, and benefits
- \$59,003 Other Costs
- (\$12,523) YTD Operating Surplus for 2014

2014 Rental Property Results

- \$83,113 rental income
- \$10,343 property taxes
- \$78,600 surplus to capital fund
- \$20,396 ending cash balance
- (\$5,830) Surplus for 2014

2014 Operating Budget Highlights

- Pledges Collected \$816,357 (\$26,858) vs budget
- Loose Offering \$88,321 (24,179) vs budget
- Pledge and Loose \$57,301 ahead of 2013
- Gifts that Change The World \$50,280 pledged
\$35,430 collected
- Properties \$7,420 Over Pro-rated Budget
- Utilities \$10,396 under budget
- Staff \$17,402 under pro-rated budget
- Program Ministry \$8,088 under pro-rated budget
- Paid \$108,000 of Fair Share of Conference
Budget of \$246,797, Paid \$47,430 in October
- \$14 GTCW, \$24K monthly, and \$54K December

BUMC Apportionment History

Year	Paid	Percentage	Short
• 2004	220,521	• 100%	0
• 2005	240,956	• 100 %	0
• 2006	250,985	• 100%	0
• 2007	259,744	• 100%	0
• 2008	259,316	• 100%	0
• 2009	258,069	• 96.7%	8,891
• 2010	240,600	• 94.7%	13,465
• 2011	247,876	• 95.7%	11,272
• 2012	256,399	• 100%	0
• 2013	254,789	• 100%	0
• 2014	246,797		
• 2015	228,655		
• TOTAL	2,964,707	• 98.67%	33,628

2015 Operating Campaign

As of October 29, 2014

• 203 pledges	• \$851,975
• 17 Decrease	• \$(23,162)
• 9 new pledges	• \$13,060
• 112 increases	• \$39,896
• 12 Lost	• \$ (17,950)
• 65 Same as 2014	• \$0
• Net Versus 2014	• \$11,844
• 121 No Response	• \$348,575
• Potential	• \$1,200,550
• 2014	• 1,188,706

Future Capital Projects

- Windows
- Wireless Internet and Internal Wiring
- Facilities Study in November
- 2015 Capital Campaign

BUMC: Financial To Do's 2014

- Conduct 2015 Operating Budget Campaign
- 2014 Christmas Miracle Offering
- 2014 Finish Year Strong
- 2014 Pay 100% of Apportionments
- Reconcile 2014 Budget
- Gifts that Change the World \$50,000 Goal
- Collect 2009 Capital Pledges
- Collect 2011 Capital Pledges
- Pay down Line of Credit By \$100,000
- Pay SunTrust On \$3,000,000 Term Loan
- Trust fund corpus growth
- Expense Savings Focus: E-Census, Utilities, Etc.
- Web site, communication, electronic giving, etc.
- Find Ways to Reach Gen Y Members for Financial Support
- Expand & Improve Electronic Giving

BUMC: Financial To Do's 2014

- Special/Communion Offerings
- Implement Non-Budget Policy
- Reach new members and active non-givers
- Direct Solicitation Policy
- Implement Gift Policy
- Help with Strategic Planning Resource Sub-Cmt.
- Finance Communication Plan
- Five year Finance Goals
- Collect operating budget pledges
- Update Memorials Policy
- Quarterly Review of Five Funds: Operating, Capital, Rental, WDS, & Non-Budget

Five Year Finance Goals 2013 - 2017

- Support the long range strategic plan with resources
- Maintain a Trust Fund that is active in the ministry of BUMC and maintains a balance of at least \$2,500,000
- Pay 100% of our share of conference askings each year
- Maintain an effective Capital Fund that supports the capital needs of our facilities
- Increase funding of ministry through the operating fund by 2.5% per year. (\$1,458K in 2012 to \$1,650K in 2017)
- Pay down debt balance in accordance with terms of note with a target balance of \$2,500,000 by 12/31/17.
- Have in place internet and other electronic payment options that are widely and effectively used.